



Sales Representative

Department: Construction/Modernization Product Line/Mendota Heights, MN

Reports to: Product Line Manager

Qualifications:

We are looking for an experienced professional with the following background:

- 2-3 years' experience and demonstrated success in sales and marketing
- Experience selling to general contractors, property managers, consultants and architects and building owners
- Ability to read drawings, analyze labor to complete a job and providing detailed quotes
- Involvement with increasing new customer sales
- Construction background a plus
- 4-year business degree
- Unshakeable integrity
- Great people skills and a sense of humor

Description/Responsibilities:

This position is responsible for pricing New Construction and Modernization packages in our local market, as well as for our divisional offices outside of Minnesota. Occasional travel will be required.

Additional Information:

We offer a competitive salary and benefits package including health, dental and vision insurance, disability insurance, life insurance, 401K, vacation days and the use of an onsite fitness facility. If you would like an excellent job opportunity with a solid and flexible organization; please submit your resume today.

Please send resume, salary requirements and the MEI Application to MEI Human Resources.

MEI- Total Elevator Solutions
19336 607th Avenue
Mankato, MN 56001

MEI Application:
Call: 507-245-3060 to receive the application
Or
Download the MEI Application via the Career Opportunities webpage

"Working Together to be the Best."

www.meielevatorsolutions.com

About MEI:

Founded in 1971, MEI is located in Mankato, MN and employs approximately 280 employees throughout Minnesota, Wisconsin, Kansas City, Denver, Philadelphia, and Detroit. MEI specializes in manufacturing, installation, repair, modernization and servicing of various types of elevators. Equipment manufactured by MEI is found in every U.S. state as well as several foreign countries. In addition, MEI installs, modernizes and services equipment within a seven-state area of Minnesota, Wisconsin, North Dakota, South Dakota, Iowa, Kansas and Missouri. We have offices and manufacturing plants located throughout Minnesota, Wisconsin, Kansas, Illinois and Pennsylvania. MEI is licensed, insured and bonded elevator contractor and a member of the National Association of Elevator Contractors. Our equipment meets the requirements of the ASME A17.1 code / CSA B44. MEI is an EEO/AA Employer.

“Working Together to be the Best.”

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